

# CIMT Further Statistics p70 example

$X_1$  = sales when windows open

$X_2$  = sales when windows closed

$$X_1 \sim N(\mu_1, \sigma_1^2)$$

$$X_2 \sim N(\mu_2, \sigma_2^2)$$

$$n_1 = 10$$

$$n_2 = 10$$

$$H_0: \mu_1 = \mu_2$$

$$H_1: \mu_1 > \mu_2 \quad (\text{he sells more when windows open})$$

We assume  $H_0$  to be true

$$\alpha = 5\%$$

one-tail test

we assume that  $\sigma_1 = \sigma_2 = \sigma$ , so all the data can be used to estimate  $\sigma$ .

$$\text{we know that } \bar{x}_1 = 202.18, \quad \bar{x}_2 = 188.47, \\ s_1 = 10.7577, \quad s_2 = 12.5161$$

$$\text{so } X_1 \sim N(\mu_1, \sigma^2) \quad X_2 \sim N(\mu_2, \sigma^2)$$

$$\bar{X}_1 \sim N(\mu_1, \frac{\sigma^2}{10}) \quad \bar{X}_2 \sim N(\mu_2, \frac{\sigma^2}{10})$$

$$\bar{X}_1 - \bar{X}_2 \sim N(\mu_1 - \mu_2, \frac{\sigma^2}{10} + \frac{\sigma^2}{10})$$

$$\frac{\bar{X}_1 - \bar{X}_2 - (\mu_1 - \mu_2)}{\sqrt{\frac{\sigma^2}{10} + \frac{\sigma^2}{10}}} \sim N(0, 1^2)$$

$$\frac{\bar{X}_1 - \bar{X}_2 - (\mu_1 - \mu_2)}{\sigma \sqrt{\frac{1}{10} + \frac{1}{10}}} \sim N(0, 1^2)$$

$$\frac{\bar{X}_1 - \bar{X}_2 - (\mu_1 - \mu_2)}{s \sqrt{\frac{1}{10} + \frac{1}{10}}} \sim t_{18}$$

where  $18 = (n_1 - 1) + (n_2 - 1)$

and  $s$  is the estimate of the pooled standard deviations.

$$s^2 = \frac{(10-1)s_1^2 + (10-1)s_2^2}{18}$$

$$s = 11.6701$$

$$\text{so } t = \frac{202.18 - 188.47 - (0)}{11.6701 \sqrt{\frac{1}{10} + \frac{1}{10}}}$$

$$t = 2.62693$$

$$p\text{-value} = P(t_{18} > 2.62693)$$

$$= 0.008551$$

$$< 0.05$$

So we have evidence to reject  $H_0$  and conclude that the mean sales are greater when the windows are open.